

DISCLOSURE STATEMENT FOR LIFE INSURERS

for the year ended: 31 December 2020

Introductory Statement

The purpose of this disclosure statement is to provide policy holders, potential policy holders and other market participants with information about the financial condition of BSP Life (Fiji) Limited as required by the Reserve Bank of Fiji.

Corporate Information

The full name of the insurer is BSP Life (Fiji) Limited operating as a life insurance business. BSP Life (Fiji) Limited commenced its operations in Fiji in the year 1876 and is licensed and supervised by the Reserve Bank of Fiji under the Insurance Act of 1998. The full name of the ultimate parent company of BSP Life (Fiji) Limited is Bank of South Pacific Limited (BSP), which is domiciled in Papua New Guinea.

| | Audited | Audited |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------------------------------|
| | Current Year | Prior Year |
| PROFITABILITY | | |
| Fiji Operations: After tax profit (\$000) * | 15,306 | 20.400 |
| As a percentage of average total owner's fund | 18.24% | 20,409 23.98% |
| As a percentage of average total owner's fund As a percentage of average total assets | 1.92% | 23.98% |
| Global Consolidated Operations: | 1.92/0 | 2.7 4 /0 |
| After tax profit (F\$ equivalent) | Not Applicable | Not Applicable |
| As a percentage of average total owner's fund | Not Applicable | Not Applicable |
| As a percentage of average total assets | Not Applicable | Not Applicable |
| SIZE as at end of year | Not Applicable | тос пррисавте |
| Fiji Operations: | | |
| Total assets (\$000) | 822,671 | 770,040 |
| The percentage change in total assets over 12 months | 6.83% | 6.83% |
| Global Consolidated Operations: | | |
| Total assets (F\$ equivalent) | Not Applicable | Not Applicable |
| The percentage change in total assets over 12 months | Not Applicable | Not Applicable |
| SOLVENCY REQUIREMENT as at end of year | | |
| Fiji Operations: | | |
| Adjusted Net Assets (\$000) | 193,904 | 182,769 |
| Minimum Required Solvency Margin (\$000) | 15,469 | 14,676 |
| Solvency Surplus (\$000) | 178,435 | 168,093 |
| Total Owner's Fund (\$000) | 84,591 | 83,245 |
| LIABILITIES as at end of year | | |
| Fiji Operations: | | |
| Balance of Revenue Account (\$000) | 688,217 | 641,584 |
| | (\$000) | (\$000) |
| Balance Sheet | | |
| Investments | 694,915 | 659,263 |
| Loans | 73,626 | 71,648 |
| Current Assets | 44,293 | 25,197 |
| Fixed Assets | 2,456 | 2,191 |
| Intangible Assets | 4,081 | 7,256 |
| Other Assets | 3,300 | 4,485 |
| TOTAL ASSETS | 822,671 | 770,040 |
| Owners Retained Earnings | 701 415 | 652.261 |
| Policy Holders funds | 701,415 | 652,361 |
| Other Provisions | 22,558 | 20,517 |
| Borrowings | 14107 | 12.01 |
| Other Liabilities TOTAL LIABILITIES | 14,107 | 13,917 |
| NET ASSETS | 738,080 | 686,795 |
| NET ASSETS Total Shareholders Funds | 84,591 84,591 | 83,245 83,245 |
| CONTINGENT LIABILITIES | 552 | 552 |
| Statement of Revenue and Distribution | | |
| Net Insurance Premiums | 91,712 | 72,769 |
| Investment Income | 55,181 | 77,416 |
| Other Income | (429) | 277 |
| TOTAL INCOME | 146,464 | 150,462 |
| Net policy Payments | 58,324 | 57,731 |
| Net Commissions Incurred | 6,154 | 5,648 |
| Operating Expenses | 24,318 | 26,608 |
| Increase/(Decrease) in policy Liabilities | 41,173 | 39546 |
| Total Outgoing | 129,969 | 129,533 |
| PRE-TAX PROFIT/(LOSS) | 16,495 | 20,929 |
| | 1,189 | 520 |
| | 15,306 | 20,409 |
| Taxation Expense | | |
| Taxation Expense AFTER- TAX PROFIT/(LOSS)* | | /40,329 |
| Taxation Expense AFTER-TAX PROFIT/(LOSS)* BALANCE OF REVENUE ACCOUNT BEFORE DISTRIBUTION | 781,308 - | /40,329 |
| Taxation Expense AFTER-TAX PROFIT/(LOSS)* BALANCE OF REVENUE ACCOUNT BEFORE DISTRIBUTION Bonuses provided or Paid for | | |
| Taxation Expense AFTER-TAX PROFIT/(LOSS)* BALANCE OF REVENUE ACCOUNT BEFORE DISTRIBUTION Bonuses provided or Paid for Transfers/Dividends BALANCE OF REVENUE ACCOUNT AFTER DISTRIBUTION | 781,308 - | 740,329 - 15,500 724,829 |

Impact of COVID-19

The current year results have been significantly impacted by fair-valuation losses for tourism-related investments in the investment portfolio, while other key assets of the investment portfilo remained stable. Operating expenses saw a decrease of 9%, with cost management initiatives activated early in quarter 2 of 2020. Notwithstanding the above, BSP Life (Fiji) Limited retains a significantly large solvency surplus, with access to cash and cash equivalents to fulfill policyholder obligations as they arise.

Availability of Disclosure Statements

Additional publicly available information on BSP Life (Fiji) Limited's financial condition is available for inspection at our registered office Level 7, BSP Life Centre, Thomson Street, Suva, Fiji, other branches and offices. Copies of BSP Life (Fiji) Limited's disclosure statement are available at all branches and offices and at our website (www.bsplife.com.fj).

Extract from Audited Financial Returns

We BSP Life (Fiji) Limited confirm that the Disclosure Statement has been completed in accordance with the Notice and that the information contained has been properly taken where applicable, from the information contained in the audited financial returns pursuant to Section 60 of the Act.

Director

Director