| | estpac Banking Corp | oration | | | | |
|--------------|---|-------------------------|-------------------------|--|--|--|
| | estpac barking corp | | | | | |
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| - | SUMMARY KEY DISCLOSURE STATEMENT | | | | | |
| | for the financial year ended 30 September | 2011 | | | | |
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| | Introductory Statement | | | | | |
| V | The purpose of this disclosure statement is to provide customers and potential customers with a | | | | | |
| | summary of important information relating to the financial condition of Westpac Banking Corporation, Fiji | | | | | |
| | Branch | | | | | |
| \checkmark | The explanation of the terms used in the Key Disclosure Statement is explanation "Your Bank's Disclosure Statement : What's In It For You", | | | | | |
| | | om the | | | | |
| | Reserve Bank of Fiji. Other information can be viewed at the bank's bra | inches and offices. | | | | |
| | | | | | | |
| | Corporate Information | | | | | |
| \checkmark | The full name of the bank is Westpac Banking Corporation, Fiji Branch. | | | | | |
| \checkmark | The full name of the ultimate parent bank of the Fiji Branch is Westpac Banking Corporation, which is | | | | | |
| | domiciled in Australia. | <u> </u> | | | | |
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| | | | | | | |
| | | Audited Current Year | Audited Prior Period | | | |
| | | | | | | |
| Profit | | | | | | |
| Banki | ing Operations in Fiji: | | | | | |
| <u> </u> | Net operating profit/(loss) after tax (\$'000) | 31,177 | 36,328 | | | |
| \checkmark | As a percentage of average total assets | 2.34% | 2.90% | | | |
| Size - | as at end of financial year | | | | | |
| | ing Operations in Fiji: | | | | | |
| \checkmark | Total assets (\$'000) | 1,407,119 | 1,254,783 | | | |
| V | The percentage change in total assets over 12 months | 12.14% | 2.10% | | | |
| ~ . | | 12.1470 | 2.10% | | | |
| | Al Adequacy - as at end of financial year | | | | | |
| | ng Operations in Fiji: | | | | | |
| | Tier 1 Capital (\$'000) | 154,712 | 178,382 | | | |
| | Tier 1 Capital to total risk-weighted assets ratio | 17.79% | 20.22% | | | |
| | Total Capital (\$'000) | 159,749 | 183,972 | | | |
| V | Capital adequacy ratio | 18.37% | 20.85% | | | |
| | Capital adequacy ratio | | | | | |

| | Audited Current Year | Audited Prior Period |
|--|---|---|
| Balance Sheet | | |
| The Balance Sheet for the Fiji Operations as prepared under IFRS should be | (\$'000) | (\$'000) |
| reported here and should include, but should not be limited to, the following: | (+) | (\$ 000) |
| Cash and liquid assets | 21,670 | 20,955 |
| Balance with the Reserve Bank of Fiji | 356,504 | 219,197 |
| Receivables due from other financial institutions | 80,034 | 35,726 |
| Securities held | 160 | 49,799 |
| Loans (including advances to customers and similar facilities) | 929,544 | 896,019 |
| Provision for doubtful debts | (16,496) | (14,712 |
| Fixed assets | 21,756 | 18,886 |
| Accrued receivables and other assets | 13,947 | 28,913 |
| Total Assets | 1,407,119 | 1,254,783 |
| Deposits of Promissory Notes of statutory bodies | - | 1,234,703 |
| Payables due to other financial institutions | 22,156 | 32,758 |
| Deposits and borrowings | 852,128 | 626,513 |
| Amounts owed to other depositors | | 020,515 |
| Certificates of deposits | 334,131 | 372,089 |
| Promissory Notes and other liabilities evidenced by paper | - | 572,007 |
| Other borrowed funds and liabilities | 30,730 | 31,929 |
| Issued and paid up or assigned capital | 12,525 | 12,525 |
| Capital reserves | - | |
| Revaluation reserves | | - |
| General reserves for credit losses | 6,996 | - 7,764 |
| Other reserves | 0,570 | 7,704 |
| Retained earnings | 148,453 | 171,205 |
| | 110,135 | 171,203 |
| Income Statement | 3 | |
| | | (\$'000) |
| | (\$'000) | 10 0001 |
| The Income Statement for the Fiji Operations as prepared under IFRS should be | (\$'000) | |
| | | 1 |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income | 71,879 | 73,363 |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: | | 73,363 (31,704) |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income Interest and similar expense Dividend income | 71,879 (24,308) - | 73,363 (31,704) - |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income Interest and similar income Interest and similar expense Dividend income Fee and commission revenue | 71,879 | 73,363 |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income Interest and similar expense Dividend income Fee and commission revenue Fee and commission expense | 71,879 (24,308) - | 73,363 (31,704) - |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income Interest and similar income Interest and similar expense Dividend income Fee and commission revenue Fee and commission expense Other revenues arising from financial instruments | 71,879 (24,308) - | 73,363 (31,704) - |
| The Income Statement for the Fiji Operations as prepared under IFRS should be reported here and should include, but should not be limited to, the following: Interest and similar income Interest and similar expense Dividend income Fee and commission revenue Fee and commission expense Other revenues arising from financial instruments Gains less losses arising from dealing securities | 71,879 (24,308) - 19,153 - - - - | 73,363 (31,704) - 18,695 - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from dealing securitiesOther expenses arising from financial instruments | 71,879 (24,308) - | 73,363 (31,704) - 18,695 - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from financial instrumentsOther expenses arising from financial instrumentsGains less losses arising from financial instrumentsGains less losses arising from financial instruments | 71,879 (24,308) - 19,153 - - - - - - - - | 73,363 (31,704) - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar incomeInterest and similar expenseInterest and similar expenseDividend incomeFee and commission revenueInterest and commission expenseFee and commission expenseOther revenues arising from financial instrumentsInterest and similar expenseOther revenues arising from financial instrumentsGains less losses arising from financial instrumentsInterest and similar expenseGains less losses arising from financial instrumentsGains less losses arising from financial instrumentsInterest and similar expense | 71,879 (24,308) - 19,153 - - - - - 24,724 | 73,363 (31,704) - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from financial instrumentsGains less losses arising from financial instrumentsGains less losses arising from financial instrumentsOther expenses arising from investment securitiesOther operating revenue | 71,879 (24,308) - 19,153 - - - - - 24,724 472 | 73,363 (31,704 - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from dealing securitiesOther expenses arising from financial instrumentsGains less losses arising from financial instrumentsOther expenses arising from financial instrumentsOther expenses arising from financial instrumentsGains less losses arising from financial instrumentsBad and doubtful debts (including provisions for impairment) | 71,879 (24,308) - 19,153 - - - - - 24,724 472 (1,470) | 73,363 (31,704 - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from dealing securitiesOther expenses arising from financial instrumentsGains less losses arising from financial instrumentsBad and doubtful debts (including provisions for impairment)Recoveries of bad and doubtful debts | 71,879 (24,308) - 19,153 - - - - - 24,724 472 (1,470) 99 | 73,363 (31,704) - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should be report Here and should include, but should not be limited to, the following: Interest and similar income Interest and similar expense Dividend income Pee and commission revenue Fee and commission expense Other revenues arising from financial instruments Gains less losses arising from dealing securities Other expenses arising from financial instruments Gains less losses arising from dealing in foreign currencies Gains less losses arising from dealing in foreign currencies Other operating revenue Bad and doubtful debts (including provisions for impairment) Recoveries of bad and doubtful debts General administration expense | 71,879 (24,308) - 19,153 - - - - - 24,724 472 (1,470) 99 - | 73,363 (31,704) - - - - - - - - - - - - - - - - - - - |
| The Income Statement for the Fiji Operations as prepared under IFRS should bereported here and should include, but should not be limited to, the following:Interest and similar incomeInterest and similar expenseDividend incomeFee and commission revenueFee and commission expenseOther revenues arising from financial instrumentsGains less losses arising from dealing securitiesOther expenses arising from financial instrumentsGains less losses arising from financial instrumentsBad and doubtful debts (including provisions for impairment)Recoveries of bad and doubtful debts | 71,879 (24,308) - 19,153 - - - - - 24,724 472 (1,470) 99 | 73,363 (31,704) - - - - - - - - - - - - - - - - - - - |

| Availability of Disclosure Statements | | | | | | |
|---------------------------------------|--|--------------------|--|--|--|--|
| \checkmark | Additional information on the bank's financial condition is available for inspection at our branches and offices located | | | | | |
| | throughout Fiji. | | | | | |
| V | Westpac Banking Corporation, Fiji Branch's most recent General Disclosure Statement is available for inspection at all | | | | | |
| | our branches and offices, copies of which may be obtained. | | | | | |
| | Westpac Banking Corporation's most recent global balance sheet and profit and loss statements and other publicly | | | | | |
| | available disclosure statements are available for inspection at all our branches and offices. | | | | | |
| V | Westpac Banking Corporation has presented its Financial Statements in accordance with International Financial Reporting | | | | | |
| | Standards ("IFRS") and as per RBF's Prudential Requirements. | | | | | |
| | Westpac Banking Corporation has as per RBF requirements disclosed General Reserve for Credit Losses in its audited | | | | | |
| | key disclosure statement | | | | | |
| | Where necessary, comparative figures have beeb adjusted to conform to changes in the presentation in the current year. | | | | | |
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| Acting | ing General Manager, Fiji Head of Finance, Fiji | Auditor | | | | |