

Introductory Statement

SUMMARY KEY DISCLOSURE STATEMENT for the financial year ended 30 June 2016

| V | | is information is to provide customers and potential customers with information all condition of their credit institution. | |
|----------|--|---|---|
| V | publication "You also applicable to | of the terms used in the Key Disclosure Statement is contained in the Reserve Bank r Bank's Disclosure Statement: What's In It For You". The terms used in the brochure are credit institutions. The brochure can be obtained from the Reserve Bank of Fiji. Other be viewed at all branches of Merchant Finance Limited. | |
| | | Corporate Information | |
| ✓ | The full name of | the credit institution is Merchant Finance Limited | |
| V | The full name of | the ultimate parent company of the Merchant Finance Limited is Fijian Holdings Ltd, which is domiciled in Fiji. | |
| V | The names of the | directors of the Merchant Finance Limited are | |
| | Chairman | Isikeli Tuituku (Appointed - 10/09/14) | |
| | Members | Nouzab Fareed (Appointed - 19/05/10) | |
| | | Robin Yarrow (Appointed - 10/09/14) | |
| | | Joe Taoi (Appointed - 10/09/14) | |
| | | Emitai Boladuadua (Appointed - 10/09/14) | |
| | | Viliame Naupoto (Appointed - 19/10/15) | |
| | | Arun Narsey (Appointed - 19/10/15) | |
| | | Elenoa Lalabalavu (Appointed - 03/09/13, Resigned - 19/10/15) | |
| | | Sowani Tuidrola (Alternate Appointed 03/09/13, Resigned - 19/10/15) | 1 |
| | | | |

| | Audited Current Year | Audited Prior Period |
|--|-------------------------|-------------------------|
| Profitability | | |
| Net operating profit/(loss) after tax (\$'000) | 7,536 | 8,070 |
| As a percentage of average total assets | 5.13% | 5.89% |
| Size - as at end of financial year | | |
| ✓ Total assets (\$'000) | 161,463 | 132,258 |
| The percentage change in total assets over 12 mor | ths 22.08% | (6.82%) |
| Capital Adequacy - as at end of financial year | | |
| Tier 1 Capital (\$'000) | 30,317 | 30,257 |
| ▼ Tier 1 capital to total risk-weighted assets ratio | 22.20% | 27.53% |
| Total Capital (\$'000) | 32,824 | 31,631 |
| ✓ Capital adequacy ratio | 24.04% | 28.78% |

| | Audited Current Year | Audited Prior Period |
|---|--|--|
| sset Quality - as at end of financial year | | |
| | 12.712 | 14 142 |
| Total impaired assets (on- and off-balance sheet) (\$'000) | 12,712 | 14,142 |
| As a percentage of total assets | 7.87% | 10.69% |
| Total individually assessed provisions (\$000) | 1,127 | 2,032 |
| Total collectively assessed provisions (\$'000) | 2,944 | 2,215 |
| Total provisions as a percentage of total impaired assets | 32.02% | 30.03% |
| General reserves for credit losses (\$'000) | 2,876 | 2,876 |
| ak Credit Exposure Concentrations - number of counterparties or groups | | |
| closely-related counterparties in relation to the total capital of the credit institution | | |
| 10% to 20% of total capital | | - |
| 20% to 25% of total capital | - | - |
| Over 25% of total capital | - | - |
| | | |
| ak Connected Persons Credit Exposures - for all connected persons | | |
| Peak end-of -day credit exposure amount (\$'000) | | - 1 |
| As a percentage of total capital | 0.00% | 0.00% |
| Maximum peak end-of-day aggregate credit exposure to all | - | - |
| connected persons as a percentage of total capital | 25.00% | 25.00% |
| Balance Sheet e Balance Sheet for the Fiji Operations as prepared under the IFRSs should be | (\$'000) | (\$'000) |
| e Balance Sheet for the Fiji Operations as prepared under the IFRSs should be | (\$'000) 4,788 | (\$'000) 5,422 |
| e Balance Sheet for the Fiji Operations as prepared under the IFRSs should be orted here and should include, but should not be limited to, the following: | 4,788 | |
| e Balance Sheet for the Fiji Operations as prepared under the IFRSs should be sorted here and should include, but should not be limited to, the following: Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions | 4,788 | 5,422 |
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| | Audited | Audited Prior Period |
|---|--------------|-------------------------|
| | Current Year | |
| Income Statement | | |
| he Income Statement for the Fiji Operations as prepared under the IFRSs should be | (\$'000) | (\$'000) |
| eported here and should include, but should not be limited to, the following: | | |
| Interest and similar income | 20,209 | 18,904 |
| Interest and similar expense | (4,273) | (3,401) |
| Dividend income | - | |
| Fee and commission revenue | 959 | 640 |
| Fee and commission expense | - , | |
| Other revenues arising from financial instruments | - | • |
| Gains less losses arising from dealing securities | - | |
| Other expenses arising from financial instruments | - | |
| Gains less losses arising from investment securities | - | - |
| Gains less losses arising from dealing in foreign currencies | - | |
| Other operating revenue | - | - |
| Bad and doubtful debts (including provisions for impairment) | (1,663) | (821) |
| Recoveries of bad and doubtful debts | 261 | 209 |
| General administration expense | - | |
| Other operating expense | (6,093) | (5,507) |
| Net profit/(loss) before tax | 9,400 | 10,024 |
| Net profit/(loss) after tax | 7,536 | 8,070 |

| | Net profit/(loss) after tax | 7,536 | 8,070 |
|--------------|--|--------|-------|
| | | | |
| | Availability of Disclosure Statements | | |
| \checkmark | Merchant Finance Limited's most recent Key Disclosure Statement is available at all Merchant Finance Limited branches. | | |
| V | Merchant Finance Limited's most recent General Disclosure Statement is available at all Merchant Finance Limited branches. | | |
| \checkmark | The most recent audited balance sheet and profit and loss statements and other publicly availa | | |
| | financial information on any "associated person" of the credit institution are available for insp at our head office located at Level 1, Ra Marama House, 91 Gordon Street, Suva. | ection | |
| | 1Kinney | KPMG | _ |
| | Director | Au | ditor |
| 1 | | | |