

**Introductory Statement** 

## SUMMARY KEY DISCLOSURE STATEMENT for the financial year ended 30 June 2011

V		nformation is to provide customers and poter	ial austomore with informati	on			
	The purpose of this information is to provide customers and potential customers with information about the financial condition of their credit institution.						
V	7						
The explanation of the terms used in the Key Disclosure Statement is contained in the Reserve Bank publication "Your Bank's Disclosure Statement: What's In It For You". The terms used in the brochu							
	iji. Other						
	information can be viewed at all branches of Merchant Finance & Investment Co Ltd.						
		Corporate Information	on				
The full name of the credit institution is Merchant Finance & Investment Co Ltd.							
V	The full name of the ultimate parent company of the Merchant Finance & Investment Co Ltd is Fijian Holdings Ltd, which is domiciled in Fiji.						
V	The names of the dire	ectors of the Merchant Finance & Investmen	t Co Ltd are				
	Chairman	Pita Mawi (Acting from 5/10/11)					
		Carl Ngamoki Cameron (Appointed - 19/07/11, Resigned 5/10/11) Michael Makasiale (Resigned - 27/06/11)					
	Deputy Chairman						
	Members	Sereana Qoro (Resigned - 01/02/11)					
		Ulaiasi Baya					
		Nouzab Fareed					
		Ilimo Cawi (Appointed - 19/07/11)					
		Saimoni Lutu (Appointed - 19/07/11)	signed 19/07/11, Alternate - A	Appointed 28/09/11)			
				Appointed 28/09/11)			
		Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned	28/09/11) 1 04/02/11)	Appointed 28/09/11)			
		Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2	28/09/11) 1 04/02/11)	Appointed 28/09/11)			
		Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned	28/09/11) 1 04/02/11)	Appointed 28/09/11)  Audited			
		Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned	28/09/11) 1 04/02/11) 11)				
Profita	ability	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned	28/09/11) 1 04/02/11) 11) Audited	Audited			
Profita	ability  Net operating profit/0	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/	28/09/11) 1 04/02/11) 11) Audited	Audited			
_	-	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/	28/09/11) 1 04/02/11) 111) Audited Current Year	Audited Prior Period			
V	Net operating profit/0	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/	28/09/11) 1 04/02/11) 11)  Audited Current Year  5,163	Audited Prior Period 6,781			
Size -	Net operating profit/( As a percentage of avantage as at end of financial y	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/	28/09/11) 104/02/11) 111)  Audited Current Year  5,163 4.22%	Audited Prior Period  6,781 6.63%			
Size -	Net operating profit/( As a percentage of avantage as at end of financial y Total assets (\$'000)	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/ (loss) after tax (\$'000)  verage total assets	28/09/11) 104/02/11) 111)  Audited Current Year  5,163 4.22%	Audited Prior Period  6,781 6.63%			
Size -	Net operating profit/( As a percentage of avantage as at end of financial y Total assets (\$'000)	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/	28/09/11) 104/02/11) 111)  Audited Current Year  5,163 4.22%	Audited Prior Period  6,781 6.63%			
Size -	Net operating profit/( As a percentage of av  as at end of financial y  Total assets (\$'000)  The percentage change	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/  (loss) after tax (\$'000)  verage total assets  ear  ge in total assets over 12 months	28/09/11) 104/02/11) 111)  Audited Current Year  5,163 4.22%	Audited Prior Period  6,781 6.63%			
Size -	Net operating profit/( As a percentage of available as at end of financial y Total assets (\$'000) The percentage changed as at end of the percentage changed as a percentage changed as at end of the percentage changed as at end of the percentage changed as a	Saimoni Lutu (Appointed - 19/07/11) Padam Raj Lala (Appointed 04/02/11, Re Tevita Gonelevu (Alternate - Appointed 2 Napolioni Batimala (Alternate - Resigned Aiyaz Musa (Alternate - Resigned 13/01/  (loss) after tax (\$'000)  verage total assets  ear  ge in total assets over 12 months	28/09/11) 104/02/11) 111)  Audited Current Year  5,163 4.22%  125,130 4.65%	Audited Prior Period  6,781 6.63%  119,569 40.84%			
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	Audited	Audited
	Current Year	Prior Period
1 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		
Asset Quality - as at end of financial year	26.700	10.071
Total impaired assets (on- and off-balance sheet) (\$'000)	36,509	18,951
As a percentage of total assets	29.18%	15.85%
✓ Total individually assessed provisions (\$'000)	4,915	5,574
✓ Total collectively assessed provisions (\$'000)	1,728	1,461
✓ Total provisions as a percentage of total impaired assets	18.19%	37.13%
General reserves for credit losses (\$'000)	2,255	2,255
eak Credit Exposure Concentrations - number of counterparties or groups f closely-related counterparties in relation to the total capital of the credit in	nstitution	
☑ 10% to 20% of total capital	1	3
20% to 25% of total capital	-	-
Over 25% of total capital	-	-
eak Connected Persons Credit Exposures - for all connected persons		
Peak end-of -day credit exposure amount (\$'000)	154	83
	WE DESCRIPTION	0.000
As a percentage of total capital	0.55%	0.32%
Maximum peak end-of-day aggregate credit exposure to all	25.00%	25.00%
connected persons as a percentage of total capital	23.0070	25.0070
Balance Sheet		
he Balance Sheet for the Fiji Operations as prepared under the IFRSs should be		
and the second of the second o		
	25.015	20 222
Cash and liquid assets	25,815	28,323
Cash and liquid assets Balance with the Reserve Bank of Fiji	25,815	28,323
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions	-	-
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held	- - 6,506	- - 10,509
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions	- - 6,506 94,759	- 10,509 84,105
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities)	- - 6,506	- - 10,509
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts	- 6,506 94,759 (6,642)	- 10,509 84,105 (7,036)
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets	- 6,506 94,759 (6,642) 2,407	10,509 84,105 (7,036) 990
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset	- 6,506 94,759 (6,642) 2,407	- 10,509 84,105 (7,036) 990 0
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies	- 6,506 94,759 (6,642) 2,407 0 2,286	- 10,509 84,105 (7,036) 990 0 2,679
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130	- 10,509 84,105 (7,036) 990 0 2,679 119,569
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130	- 10,509 84,105 (7,036) 990 0 2,679 119,569
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - 90,746	- 10,509 84,105 (7,036) 990 0 2,679 119,569
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - 90,746	- 10,509 84,105 (7,036) 990 0 2,679 119,569
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - 90,746	- 10,509 84,105 (7,036) 990 0 2,679 119,569
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper Other borrowed funds	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - 90,746	10,509 84,105 (7,036) 990 0 2,679 119,569 - - 86,110
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper Other borrowed funds Others	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - - 90,746 - - 3,642	- 10,509 84,105 (7,036) 990 0 2,679 119,569 - - - 86,110 - - - 3,880
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper Other borrowed funds Others Issued and paid up or assigned capital	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - - 90,746 - - 3,642 4,000	10,509 84,105 (7,036) 990 0 2,679 119,569 - - 86,110
Cash and liquid assets Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper Other borrowed funds Others Issued and paid up or assigned capital Capital reserves	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - - 90,746 - - - 3,642 4,000	- 10,509 84,105 (7,036) 990 0 2,679 119,569 - - 86,110 - - - 3,880
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Balance with the Reserve Bank of Fiji Receivables due from other financial institutions Securities held Loans (including advances to customers and similar facilities) Provision for doubtful debts Fixed assets Intangible Asset Prepayment & Other Receivables Total Assets Deposits of Promissory Notes of statutory bodies Payables due to other financial institutions Deposits and borrowings Amounts owed to other depositors Certificates of deposits Promissory Notes and other liabilities evidenced by paper Other borrowed funds Others Issued and paid up or assigned capital Capital reserves	- 6,506 94,759 (6,642) 2,407 0 2,286 125,130 - - 90,746 - - - 3,642 4,000	- 10,509 84,105 (7,036) 990 0 2,679 119,569 - - 86,110 - - - 3,880

	Audited	Audited
	Current Year	Prior Period

## **Income Statement**

The Income Statement for the Fiji Operations as prepared under the IFRSs should be reported here and should include, but should not be limited to, the following:

Interest and similar income

Interest and similar expense

Dividend income

Fee and commission revenue

Fee and commission expense

Other revenues arising from financial instruments

Gains less losses arising from dealing securities

Other expenses arising from financial instruments

Gains less losses arising from investment securities

Gains less losses arising from dealing in foreign currencies

Other operating revenue

Bad and doubtful debts (including provisions for impairment)

Recoveries of bad and doubtful debts

General administration expense

Other operating expense

Net profit/(loss) before tax

Net profit/(loss) after tax

18,339	16,782
(5,828)	(5,373)
-	-
1,468	1,836
-	•
-	-
.=	-
-	•
	•
-	-
43	-
(2,346)	242
41	₩.
-	-
(4,546)	(3,875)
7,171	9,612
5,163	6,781

## **Availability of Disclosure Statements**

Merchant Finance & Investment Co Ltd's most recent Key Disclosure Statement is available at all Merchant Finance & Investment Co Ltd branches.

Merchant Finance & Investment Co Ltd's most recent General Disclosure Statement is available at all Merchant Finance & Investment Co Ltd branches.

The most recent audited balance sheet and profit and loss statements and other publicly available financial information on any "associated person" of the credit institution are available for inspection at our head office located at Level 1, Ra Marama House, 91 Gordon Street, Suva.

Director

Director

Anditor