

SUMMARY KEY DISCLOSURE STATEMENT for the financial year ended 30 June 2002

Introductory Statement

The purpose of this information is to provide customers and potential customers with information about the financial condition of their credit institution.

The explanation of the terms used in the Key Disclosure Statement is contained in the Reserve Bank publication "Your Bank's Disclosure Statement : What's In It For You". The terms used in the brochure are also applicable to credit institutions. The brochure can be obtained from the Reserve Bank of Fiji. Other information can be viewed at all branches of Merchant Bank of Fiji Limited.

Corporate Information

- The full name of the credit institution is Merchant Bank of Fiji Limited.
- The full name of the ultimate parent company of Merchant Bank of Fiji Limited is Fijian Holdings Limited, which is dominiled in Fiji
- domiciled in Fiji.

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The names of the directors of Merchant Bank of Fiji Limited are:

| Chairman | L N Cupit |
|----------|---------------|
| Members | S Weleilakeba |
| | F T Nemani |
| | J Koroi |
| | M Nawari |
| | E Mavoa |

| | | Audited Current Year | Audited Prior Period |
|----------|--|-------------------------|----------------------|
| | | | |
| Profita | bility | | |
| ✓ | Net operating profit/(loss) after tax and extraordinary items (\$'000) | 1,873 | 1,620 |
| V | As a percentage of average total assets | 3.33% | 2.88% |
| Size - | as at end of financial year | | |
| | - | | |
| < | Total assets (\$'000) | 54,888 | 57,716 |
| V | The percentage change in total assets over 12 months | -4.90% | 5.28% |
| Capita | Adequacy - as at end of financial year | | |
| | Tier 1 Capital (\$000) | 9,886 | 8,846 |
| | Tier 1 capital to total risk-weighted assets ratio | 21.88% | 20.02% |
| V | Total Capital (\$'000) | 10,451 | 9,398 |
| V | Capital adequacy ratio | 23.13% | 21.27% |

| | Audited Current | |
|--|-----------------|----------------------|
| | Year | Audited Prior Period |
| | | |

| Asset | Quality - as at end of financial year | | |
|----------|--|---------|---------|
| V | Total impaired assets (on- and off-balance sheet) (\$'000) | 1,996 | 2,981 |
| V | As a percentage of total assets | 3.64% | 5.16% |
| V | Total specific provisions (\$'000) | 2,039 | 2,429 |
| V | Total general provisions (\$'000) | 3,225 | 2,411 |
| V | Total provisions as a percentage of total impaired assets | 263.72% | 162.36% |
| | | | |

| | Credit Exposure Concentrations - number of counterparties or groups of closely- ed counterparties in relation to the total capital of the credit institution | | |
|----------|---|---|---|
| √ | 10% to 20% of total capital | 2 | 4 |
| V | 20% to 25% of total capital | 0 | 0 |
| V | Over 25% of total capital | 0 | 0 |
| | | | |

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| Peak (| Connected Persons Credit Exposures - for all connected persons | | |
|----------|--|--------|--------|
| V | Peak end-of -day credit exposure amount (\$'000) | 643 | 174 |
| ✓ | As a percentage of total capital | 6.15% | 1.85% |
| V | Maximum peak end-of-day aggregate credit exposure to all | | |
| | connected persons as a percentage of total capital | 25.00% | 25.00% |
| | | | |

| Balance Sheet | | |
|--|--------------|--------------|
| The Balance Sheet for the Fiji Operations as prepared under FAS30 should be reported here and should include, but should not be limited to, the following: | | |
| Cash and liquid assets | 3,246,723 | 2,401,686 |
| Balance with the Reserve Bank of Fiji | 0 | 0 |
| Receivables due from other financial institutions | 4,009,983 | 6,000,000 |
| Securities held | 6,626,000 | 7,926,000 |
| Loans (including advances to customers and similar facilities) | 54,201,081 | 54,272,967 |
| Unearned revenue | (10,814,560) | (11,112,750) |
| Provision for doubtful debts | (5,263,900) | (4,839,590) |
| Fixed assets | 775,275 | 877,227 |
| Receivables and prepayments | 341,261 | 469,246 |
| Future Income Tax Benefit | 1,766,404 | 1,720,954 |
| Total Assets | 54,888,267 | 57,715,740 |
| Deposits and Promissory Notes of statutory bodies | 0 | 0 |
| Payables due to other financial institutions | 0 | 0 |
| Deposits and borrowings | 42,639,780 | 46,294,748 |
| Amounts owed to other depositors | 0 | 0 |
| Certificates of deposits | 0 | 0 |
| Promissory Notes and other liabilities evidenced by paper | 0 | 0 |
| Other | 1,628,557 | 1,674,052 |
| Secured borrowings | 0 | 0 |
| Issued and paid up or assigned capital | 4,000,000 | 4,000,000 |
| Capital reserves | 0 | 0 |
| Revaluation reserves | 0 | 0 |
| Other reserves | 900,000 | 900,000 |
| Retained earnings | 5,719,930 | 4,846,940 |

| | Audited Current | |
|---|--|------------------------|
| | Year | Audited Prior Period |
| Income Statement | | |
| The Income Statement for the Fiji Operations as prepared under FAS30 should be re | eported here | |
| and should include, but should not be limited to, the following: Interest and similar income | 7,877,025 | 8,043,348 |
| | (1,949,531) | , , |
| Interest and similar expense Dividend income | | (2,336,778 |
| | 0 326,510 | - |
| Fee and commission revenue | | 467,209 |
| Fee and commission expense | 0 | 0 |
| Other revenues arising from financial instruments | 437,519 | 562,388 |
| Gains less losses arising from dealing securities | 0 | 0 |
| Other expenses arising from financial instruments | 0 | 0 |
| Gains less losses arising from investment securities | 0 | 0 |
| Gains less losses arising from dealing in foreign currencies | 0 | 0 |
| Other operating revenue | 33,000 | 0 |
| Bad and doubtful debts (including provisions for impairment) | (1,325,316) | |
| Recoveries of bad and doubtful debts | 0 | 0 |
| General administration expense | (2,390,482) | (2,354,635 |
| Other operating expense | 0 | 0 |
| Net profit/(loss) before tax and extraordinary items | 3,008,725 | 2,564,717 |
| Net profit/(loss) after tax and extraordinary items | 1,872,990 | 1,619,576 |
| Availability of Disclosure Sta | tements | |
| Merchant Bank of Fiji Limited's most recent Key Disclosure Statement is av | ailable at all Merchant Bank of Fiji l | Limited branches. |
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| Merchant Bank of Fiji Limited's most recent General Disclosure Statement is | s available at all Merchant Bank of I | Fiji Limited branches. |
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| The most recent audited balance sheet and profit and loss statements a | | |
| "associated person" of the credit institution are available for inspection at ou | r head office located at 231 Waiman | iu Road, Suva. |
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| | | |
| | | |
| Director | | Director |